

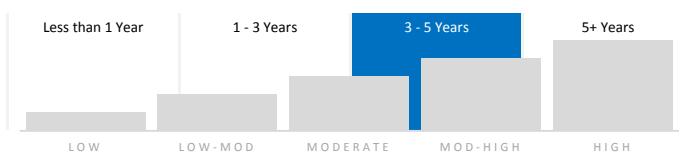
It is our core philosophy to promote stable and secure investments for our clients. This portfolio enhances returns by exposure to the South African Private Equity Franchise Industry. The portfolio promotes: A fixed dividend return, [inflation driven] - improving on tax efficiency | Returns that are fixed net of fees | Investment term of 5 years - lowering transactional fees and improving consistency | dividend accumulation over 5 years - benefiting long term investors

## Investment Objective

Is to create a long term stable return, in a lucrative, well established industry, by utilising private equity at the core of the portfolio. The objective for 2020 is specifically to further promote private equity in the Medical Franchise Industry. The fund managers' benchmark is to give a return of inflation plus eight percent without taking high conviction risks. Should markets, interest rates and inflation fluctuate over the medium to long term, investors can rest assured that the sector they are invested in, has proven that it is recession and inflation resistant.

## Risk Profile

Everest managers carefully select the underlying portfolio of assets, promoting exposure to real growth assets and not fluctuating listed equity. Secure capital due to quality management, safeguarding and retention of assets as well as a portfolio that, as its principle, is to increase turnover and investor dividend returns.



\* Private equity typically refers to investment funds organized as limited liability partnerships that are not publicly traded and whose investors are typically large institutional investors or informed individuals.

\* The portfolio is only suitable for long term investment horizons

\* Private Equity has a proven track record of high investment returns, for long term investors

## Sector Focus

Franchising has proven to be resilient when faced with economic strife and at franchising's premise is the ability to enter into an already tried, tested and profitable model.

With a new drive towards the Medical Franchise Industry specifically, it is our aim to also eliminate the "Black Swan" risk, of these unexpected Covid-19 types of events, by shifting new investment into the "essential services" franchise sectors that have and will continue to be operational during events that critically test both local and global economies

## Fund Information

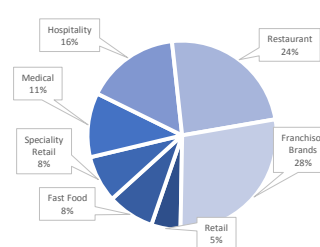
Portfolio Managers	Thys Van Zyl & Jarryd Gillmer
Launch Date	01 June 2019
Portfolio Size	R 21 270 000
NAV Share Price	R 5 000
Dividend Return	Currently fixed at 14.5% per annum
Benchmark	CPI + 8%
Date of Dividend Declaration	First of anniversary month/year
Date of Dividend Payment	At maturity
Investment Term	5 Years
Restricted Term	36 months
Long Term Investment - 5 years	No special dividend applies

## Fee Structure (Incl. VAT)

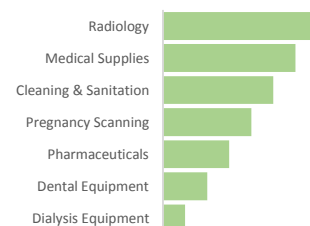
Discretionary Management Fee	1.668%
Platform Fee	0.288%
Performance Fees	0.575%
TIC	2.530%

\* Investor receives a 100% allocation towards investment - NO DIRECT FEES. The above fees are part of a special fee arrangement - recovered from the surplus profits of the underlying assets.

## Current Sector Allocation

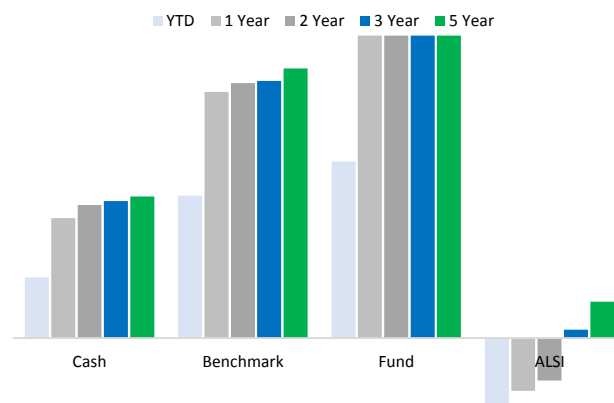
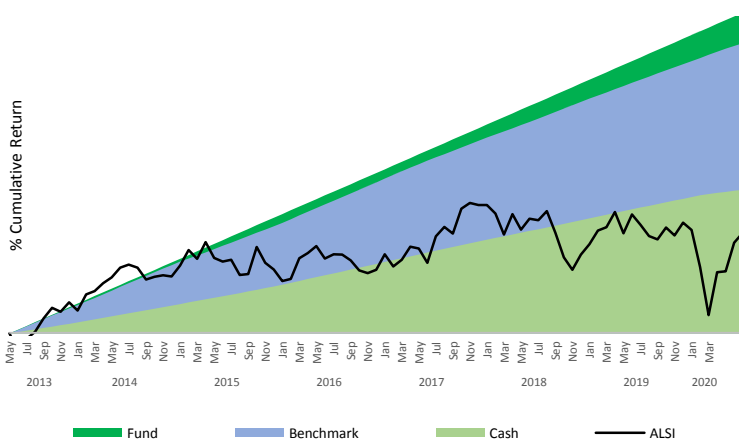


## New Investment Targeted Assets



## Percentage Performance (Net of Fees)

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2020	Base	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	8.46
2019	Base	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	14.50
2018	Base	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	1.21	14.50



\* Backdated Annualised Performance Figures (net of fees). Represented as annualised, on a straight-line return basis

Returns	YTD	1 Year	2 Year	3 Year	5 Year	10 Year
Cash	2.91%	5.75%	6.37%	6.58%	6.79%	-
Benchmark	6.83%	11.80%	12.22%	12.32%	12.92%	-
Fund	8.46%	14.50%	14.50%	14.50%	14.50%	-
ALSI	-3.24%	-2.53%	-2.04%	0.41%	1.75%	-

## Is this solution for me?

- 1) Do I seek a consistent cumulating dividend, at a higher, capitalised at maturity yield, over the medium to long term, in a focused alternative asset portfolio
- 2) Am I ideally investing for at least 5 years
- 3) Am I comfortable with not having immediate access to funds

\* These returns are not guaranteed, but it is the Managers opinion that they will persist under current market conditions

# Information and Disclosures



## General Information

INVESTMENT PERIOD	5 Years
RETURN ON INVESTMENT	Fixed & reviewable annually. Accumulative annually, paid at redemption
CURRENT TAX	Management will withhold 20% Dividend Withholding Tax on dividends. Shares not held for 36 months may have adverse tax implications
SPECIAL DIVIDEND (BONUS)	No special dividend applies
INVESTMENT ALLOCATION	100% of all funds invested allocated to the subscription of shares. Fees are recouped from underlying assets within portfolio and not directly off of an investors account
INVESTMENT TYPE	Portfolio is constructed utilising private (unlisted) equities and securities
INVESTORS RESPONSIBILITIES	No responsibility in terms of the management or actual involvement in operation of franchise assets. Investors are invited/required to attend annual shareholders meetings (in person or via proxy)
WITHDRAWAL RIGHTS	Unlisted instruments are illiquid and withdrawals may be considered only through management's discretion and will only be considered once the restricted period of 3 years has been completed. Penalties of up to 10% of capital may apply and notice period of up to 120 days
PERFORMANCE	Performance is based on returns after fees and dividend withholding tax. Past performance in the way of dividends and/or growth is no guarantee of future dividends and/or growth.
DEATH BENEFIT (RIGHTS)	Shares are an estate dutiable asset and should be provided for in estate planning. Investments will continue for duration of investment term
SALE OF SHARES	The underlying Private Equity Managers hold right of 1st refusal insofar all shares
SECURITY	Full and/or beneficial ownership of shares is enjoyed by investors
COMPLAINTS PROCEDURE & CONTACT	All complaints to be addressed in writing to <a href="mailto:complaints@everestwealth.co.za">complaints@everestwealth.co.za</a>
RETURNS	Returns are fixed [not guaranteed] and cumulative on an annual basis [only reviewable annually]. It is Managements opinion that returns should remain unchanged for the Investment Period
CAPITAL	Capital is fixed [not guaranteed]. The Share or Capital price remains unchanged for the Investment Period, until date of redemption. Capital is secured by the underlying assets within the private equity portfolio

\*All General information is based on the date and certificate number and in line with the applicable Private Equity disclosure documents and Memorandums of Incorporation

Weight	Holding	30 Day Trend	Current Price	30 Day Move
100.00%		Fixed Share Price until Redemption	R 5 000.00	Fixed Share Price until Redemption

## Investment Manager

Everest Wealth Management Proprietary Limited. Everest is an authorised Financial Service Provider with registered FSP number: 795 CAT I & II & IIA.

## Standard Conflict Disclosure

The Portfolio and Private Equity Managers have a vested right, through joint shareholding, in the portfolios they manage. Therefore the recoupment of fees and value to these Managers is directly based on the performance of underlying Assets within the Portfolio and is not taken off of the clients investment allocation. This allows Management teams to better align themselves to the goals of all investors, serving as the strongest motivation for Management to improve their business's performance

## Private Equity & Management Company Information

The Franchise Co

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