



COMPANY PROFILE



THE PORTFOLIO INVESTMENT AND WEALTH MANAGERS



Everest Wealth Management (PTY) Ltd.
Registration number: 2002/004025/07
Registered FSP: 795 CAT I & II & IIA
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Private Equity Asset Manager:
Laudian Investment Holdings
The Franchise Co



Everest Advisory Services (PTY) Ltd.
Registration number: 2017/362676/07
Registered FSP: 49495 CAT I



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In order to reach the peak, we must manoeuvre the divide and overcome the obstacles. True wealth needs to be nurtured by fund management professionals who embark on the journey alongside their clients.



Freedom

IS THE ULTIMATE WEALTH



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Fiduciary Services
Advisory Services

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INVESTMENT STRATEGY

Everest Wealth believes in a pragmatic approach

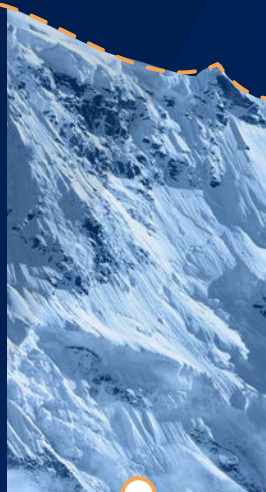
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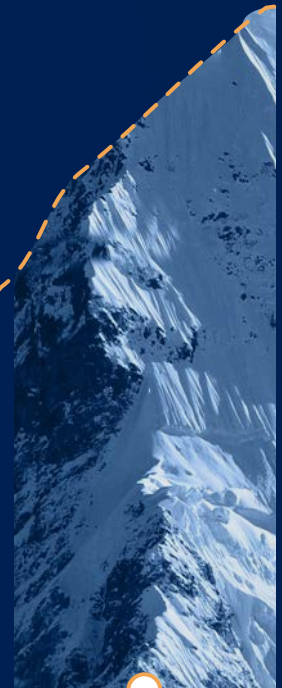
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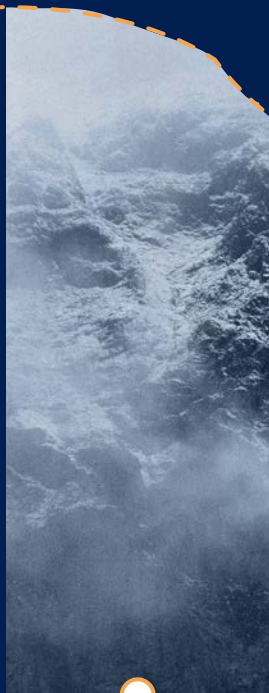


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**INVESTMENT
PROCESS**

Investment
portfolios to match
investment
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**PARTNERED
PROVIDERS**

Partners
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**SERVICE
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Understanding
that advice requires
an understanding
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products to suit
the objective

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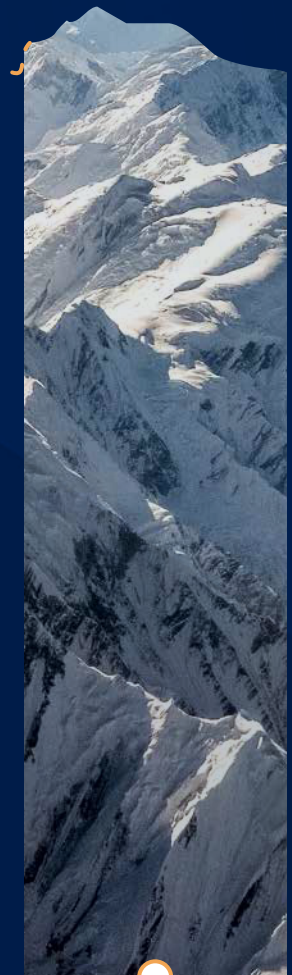


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**ALTERNATIVE
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What Everest
does differently

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01

COMPANY OVERVIEW

Reg. Company Name:	Everest Wealth Management Proprietary Limited
Trading Name:	Everest Wealth
Registration Number:	2002/004025/07
FSP Licence & Categories:	Registered FSP: 795 CAT I & II & IIA
Head Office:	3rd Floor, Building C, Westend Office Park, 250 Hall Street, Centurion, 0046 Tel: +27 87 654 8705
Core Focus:	Portfolio Investment and Wealth Management Solutions
Divisions: (Including, but not limited to)	<ul style="list-style-type: none">• Invest• Advisory• Fiduciary• Alternative Investments• Private Wealth



MANIFESTO



VISION

We challenge traditional investment opportunities by offering above-average returns through tangible, stable, and credible investment alternatives.



VALUE

We offer our stakeholders tangible value, whether it be financially, personally, or in terms of growth opportunities. We also focus on providing core, value-added services such as Financial Advice and Fiduciary Services, complimenting any worthwhile investment.



MISSION

Our corporate mission is simple. GROWTH. We are growing in size as a company, and offer an array of diversified portfolio solutions. We are also growing in terms of our objective to offer diverse, non-traditional investment opportunities.

We continuously stay well-informed on all aspects of our industry and remain focused on our mission, whilst simultaneously being flexible in our methods and procedures.



SECURITY

We provide security by assuring that our company is stable, credible, ethical, and sustainable, for both our employees and investors.



EXPERTISE

We apply our expertise in all areas of our business operations, from sourcing and managing solutions to selecting and inviting investors to be part of our success story.

02

EXECUTIVE LEADERSHIP

Thys van Zyl is one of South Africa's leading financial planners, particularly in the field of alternative investments. He possesses the remarkable ability to transform ideas into pioneering concepts and collaborates with thought leaders to turn these concepts into successful ventures. Thys is licensed by the Financial Services Conduct Authority and holds several international qualifications.

His approach to both local and international investments is unique, emphasizing the importance of informed decisions based on clear information rather than emotional impulses. He believes that this approach creates solutions that are best suited for the Investor. Under Thys' guidance, Everest Wealth's alternative investment division has, under Thys' guidance, structured investment solutions for investors, whilst cultivating happy relations and supporting economic development.



THYS VAN ZYL

CEO



Jarryd's vision is to be a global leader in the world of investments and to challenge the status quo of traditional wealth creation and preservation. This vision is driven by a passion for alternative investments and has resulted in multiple successful local and international partnerships, ensuring investors benefit from truly unique products and solutions.

Holding both graduate and post graduate qualifications in Finance and Investments, Jarryd strives to utilise his knowledge, as well as vast experience, to steer Everest Wealth towards constant innovation, whilst still maintaining a compassionate and warm approach to engagement with all investors.

JARRYD GILLMER

GROUP CEO

03

COMPANY BACKGROUND

Everest Wealth is a portfolio investment and wealth management company, established in 2002, which specialises in building, maintaining and protecting the wealth of trusts, companies and individuals under our care.

Our main aim is to offer sound investment advice to ensure stable returns over the medium to long term. True growth is however proven over time, and Everest Wealth, who has been an important role player for more than 15 years, has a proven track record of delivering above average returns, whilst also building longstanding, trustworthy relationships.

We are well known for our alternative investment solutions such as Private Equity and 12J structures, with a history of strategic and successful acquisitions, placements, and exits.

At Everest Wealth we pride ourselves as a firm on a strong corporate governance, ensuring fair and honest dealings with our customers. It is our goal to provide higher-than-average market returns, using proven platforms from a diversity of listed equity, and private equity solutions .

EVEREST WEALTH GROUP Structure



Everest
ALTERNATIVE INVESTMENTS

We offer a range of portfolio solutions offering a unique, tangible, and credible alternative investments that deviate from the traditional investment strategies. Our focus is on creating a sustainable environment around our products to promote consistency in our clients' portfolios rather than chasing higher, volatile returns.



- STRATEGIC INCOME**
AUM: R1 835 950 000
Growth: 12.8%
- STRATEGIC GLOBAL PROPERTY (GBP)**
AUM: R1 500 000 000 (Target)
Growth: 8%
- STRATEGIC GROWTH**
AUM: R1 500 000 000 (Target)
Growth: 14.5%
- STRATEGIC USD INCOME (USD)**
AUM: R114 510 000
Growth: 8%

Everest
ADVISORY

In a world that is constantly evolving with multiple financial solutions for clients to choose from, it becomes critically important for Financial Advisors to act as specialists in the solution they propose to their clients. Let us assist you in understanding the difference between specialised advice and the broader market of independent product selection.

Everest
INVEST

Our investing platform tailored to offer a range of financial products including pre-and-post retirement, as well as voluntary investments. These products act as a home for our alternative portfolio solutions, where it will be appropriately administered through efficiency and a cost-effective structure.

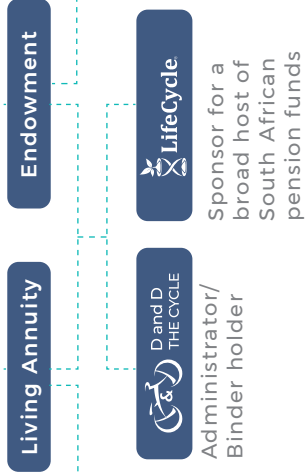
Everest
FIDUCIARY

Leaving behind a legacy starts with the personal administration of trusts, wills, and estates for clients. Transform your fiduciary needs into a unique bespoke solution.



Everest
PROTECT

Securing a client's wealth and legacy requires appropriate protection of a client's assets. Clients should benefit from the value of an experienced team, sourcing the most suitable and cost-effective insurance solutions accompanied by thorough support and assistance. Protect your investments capital whilst gaining the wealth you desire.



27 FOUR
Living Annuity Underwriter

D and D THE CYCLE
Administrator/ Binder holder

LifeCycle
Sponsor for a broad host of South African pension funds

KingPrice INSURANCE
Endowment Underwriter

04

OUR APPROACH *to your wealth*



**It's about time in the market,
not timing the market.**

Everest Wealth defines a crucial part of wealth management. Decisions regarding the investment mix, matching investments to objectives, asset allocation, balancing risk against performance are as much an art as they are a science. Full financial planning and protection against external forces are critical to both wealth creation and preservation.

○ INVESTMENT SERVICES

A platform designed to offer a range of financial products including pre-retirement, post-retirement and voluntary investments. These products act as a home for our unique portfolio solutions, where they are administered appropriately, efficiently and cost-effectively.



○ ADVISORY SERVICES



In a world that is evolving, clients too many financial solutions to choose from. It is becoming crucial that financial advisors act as specialists in the solutions they render advice on. Let us assist you in understanding the difference between specialised advice in the context of a broad (independent) product selection.

○ ALTERNATIVE INVESTMENTS



A range of portfolio solutions offering a unique, tangible and credible investment alternative to traditional investments. The consistency of returns for our clients are more important than chasing high and volatile, scenarios found in the traditional market.

○ FIDUCIARY SERVICES



Part of leaving a legacy is to ensure personalised administration of clients' trusts, wills, and estates. We have a bespoke solution to your unique fiduciary needs.

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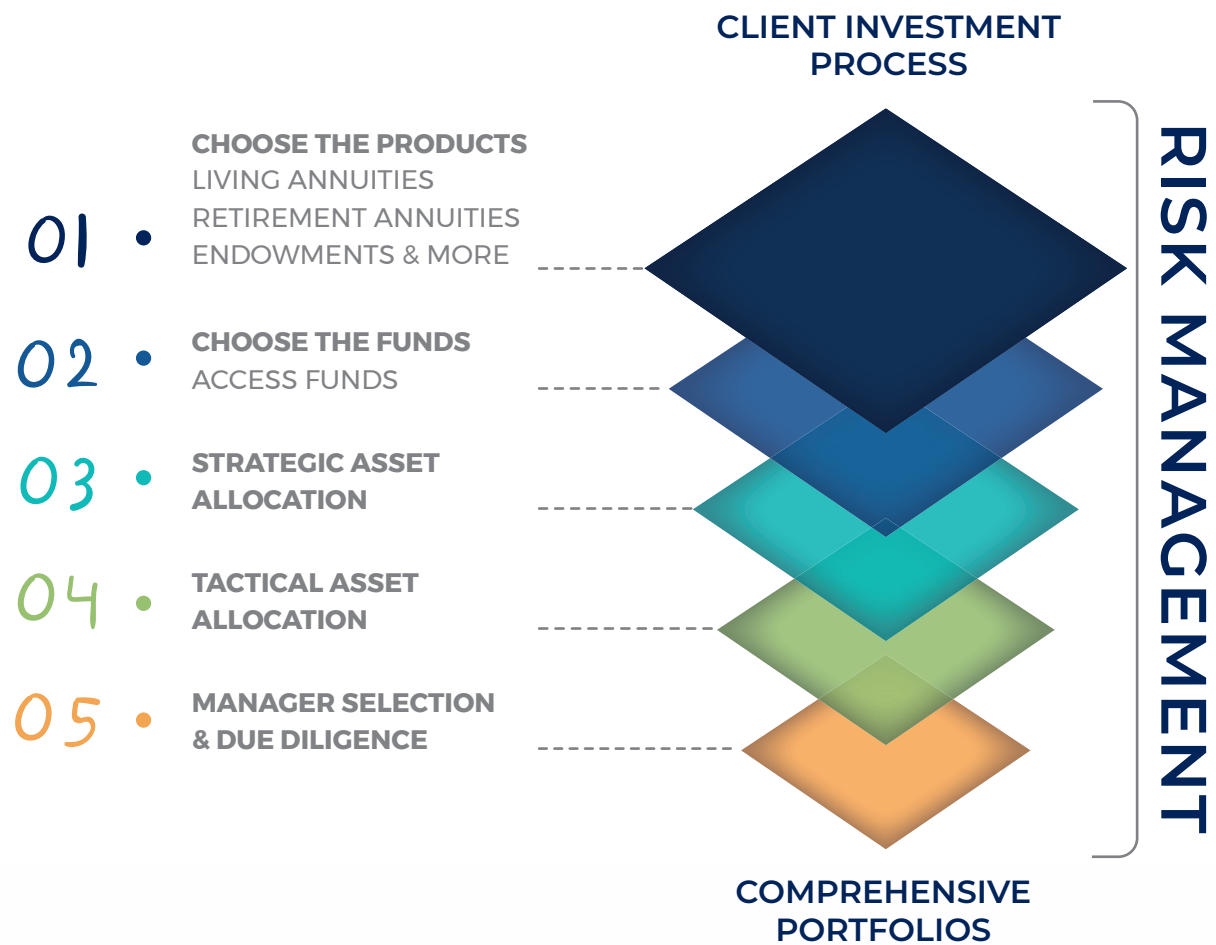
INVESTMENT STRATEGY

Everest Wealth takes a pragmatic approach that ensures an enhanced and specialised investment management process is executed across all of our portfolios.

We understand that a client's individual objectives are the priority when choosing appropriate investment products to structure their wealth.

Everest Wealth considers the unique objectives of our clients when building a solution that leverages the strategic allocation of tactical assets to ensure these objectives are met.





Once asset allocation is made, there is an active shift towards the critical and undivided function of managing various asset categories. Our specialised teams, implement a bespoke understanding of these categories of assets and are able to deliver efficiently on the holistic objectives of the combined portfolio solution.

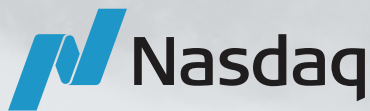
This process benefits our clients by reducing fees and generating a refined and specialised investment framework.

06

INVESTMENT SERVICES



WHERE ASSETS ARE ALLOCATED:



London
Stock Exchange



Local and international stock markets + Everest
Alternative private equity assets

INVESTMENT PROCESS



07

PARTNERED PROVIDERS

IGNATIUS BREYTENBACH

PORTFOLIO MANAGER

Ignatius is a qualified Fund Manager with more than 20 years of experience in active fund management with private wealth clients. After graduating from the University of Johannesburg in 1995 he joined ABSA Asset Management and later TriAlpha Investments based in the United Kingdom where he assisted in setting up ABSA International Worldwide Technology and US dollar bond funds.



INVESTMENT MANAGER

As leading alternative investment specialists, Everest Wealth also provide our clients with comprehensive financial solutions. In order to service our clients holistic investment needs, we have partnered with a traditional investment manager - Sanlam Investment Managers (SIM).

SIM provide our clients with traditionally managed investment portfolios, which have been created to compliment our alternative investment products.

EVEREST WEALTH WRAPPED FUNDS



EVEREST WORLDWIDE FLEXIBLE WRAPPED FUND

Fund Objective

The wrap fund aims to provide a high level of capital growth over the long term. Investors in this fund are prepared to tolerate high fluctuations in the value of their investment over the short term. The fund will be diversified across all major asset classes with a strong bias towards equities (maximum of 100%) and can invest in South African and/or foreign markets up to 100% either way. Investors in this fund should have a minimum investment horizon of 5 years or longer. The fund is not compliant with Regulation 28 of the Pension Funds Act.

EVEREST MODERATE WRAPPED FUND

Fund Objective

The wrap fund aims to provide a reasonable level of capital growth over the medium term. Investors in this fund are prepared to tolerate moderate fluctuations in the value of their investment over the short term. The fund will be diversified across all major asset classes with an average exposure to equities (maximum of 60%). Investors in this fund should have a minimum investment horizon of 3 years or longer. The fund is compliant with Regulation 28 of the Pension Funds Act.

EVEREST MODERATE AGGRESSIVE WRAPPED

Fund Objective

The wrap fund aims to provide a high level of capital growth over the long term. Investors in this fund are prepared to tolerate high fluctuations in the value of their investment over the short term. The fund will be diversified across all major asset classes with a bias towards equities (maximum of 75%). Investors in this fund should have a minimum investment horizon of 5 years. The fund is compliant with Regulation 28 of the Pension Funds Act.

EVEREST FLEXIBLE INCOME WRAPPED FUND

Fund Objective

The wrap fund aims to provide investors with a high level of income over the short term. The preservation of capital is of primary importance. The fund will consist primarily of income orientated assets with limited exposure to equities (maximum of 10%). Investors in this fund have an investment horizon of a minimum of 1 year or longer. The fund is compliant with Regulation 28 of the Pension Funds Act.

EVEREST CAUTIOUS WRAPPED FUND

Fund Objective

The wrap fund aims to provide investors with stable income and a high level of capital stability. The probability of capital loss over the medium to long term is low. The fund will consist primarily of income orientated assets with a below average exposure to equities (maximum of 40%). Investors in this fund should have a minimum investment horizon of 3 years. The fund is compliant with Regulation 28 of the Pension Funds Act.

STRENGTH IN
numbers

Our wealth of specialised expertise equates to your risk being effectively diversified.

08 OUR SERVICE PROVIDERS



PORTFOLIO INVESTMENT & WEALTH MANAGER SERVICE PROVIDERS

Everest Wealth is pleased to announce the next evolution of our business processes with enhanced value, and portfolio management services to our clients. Success is said to be a journey and we proud of how far we have come with both our service providers, as well as our clients.

INVESTMENT ACCOUNT ADMINISTRATION

Everest Wealth utilises a multi-party authentication process and does not accept client investment funds directly, but rather via:

- A corporate cash management solution, in the client's name and provided by Nedbank or Investec, to accept client funds; or / and
- An administrative account, to place these funds into the underlying investment solution, within Everest Wealth's
- mandate as discretionary investment manager.

SERVICE PROVIDERS



“

EVERYONE WANTS TO LIVE ON TOP
OF THE MOUNTAIN, BUT ALL THE
HAPPINESS AND GROWTH OCCURS
WHILE YOU'RE CLIMBING IT.

Andy Rooney

09

PRODUCT PROVIDERS

Companionship
MAKES THE JOURNEY
worthwhile





10

Everest

ALTERNATIVE INVESTMENTS

1 HOW DO WE DO IT?

Everest Wealth offers a range of investment portfolio solutions, and accompanying products, offering a truly unique, tangible, credible, and specialised investment alternative to traditional investments. Consistency of return is our foremost goal. Second is to outperform regular traditional market-based investments.

2 WHAT ARE ALTERNATIVE INVESTMENTS?

Adding alternative investments to an investment portfolio gives investors the ability to diversify their portfolio, reduce volatility and enhance their returns. Alternative investments are uncorrelated to traditional investment assets, often reacting independently to market conditions.



3

WHAT ALTERNATIVE INVESTMENTS SOLUTIONS DO WE OFFER AT EVEREST WEALTH AND HOW IS IT UNIQUE?

Everest Wealth focuses on alternative investments that offers a greater ability for influence by our experienced management teams towards a more defined set of outcomes for investors. Such is the nature of private equity and debt investing, making informed investment decisions based on solid fundamental private business principals as opposed to forecasts of political, economic and other such public factors, for which no fund manager has control but that which can directly influence an investor's returns.



4

WHAT DOES UNIQUE ACTUALLY MEAN?

Everest Wealth focuses on alternative investments that offer a greater ability to be influenced by our experienced management teams towards a more defined set of outcomes for investors. Private equity and debt investing, involves making informed investment decisions based on solid fundamental private business principles.

This allows investors the benefit of consistent returns that are not subject to external factors, whether political or economic, and subsequently beyond the control of any fund manager or investor.



This has translated, in the Everest Wealth suite of alternative investment solutions, to allocation to multiple jurisdictions and economic sectors:

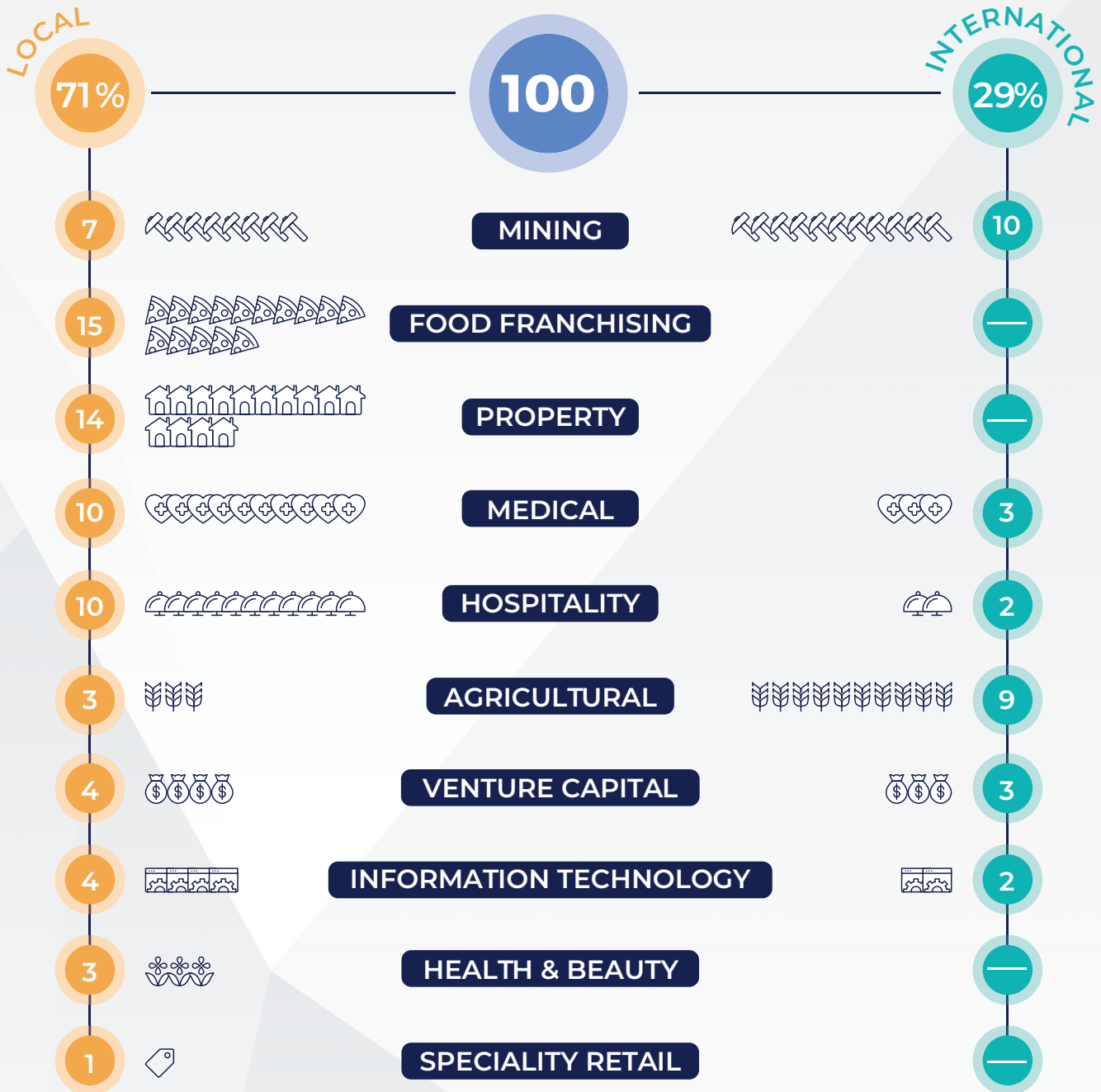
EVEREST WEALTH

STRATEGIC RANGE OF PORTFOLIOS



ALTERNATIVE ASSET EXPOSURE

INDUSTRY



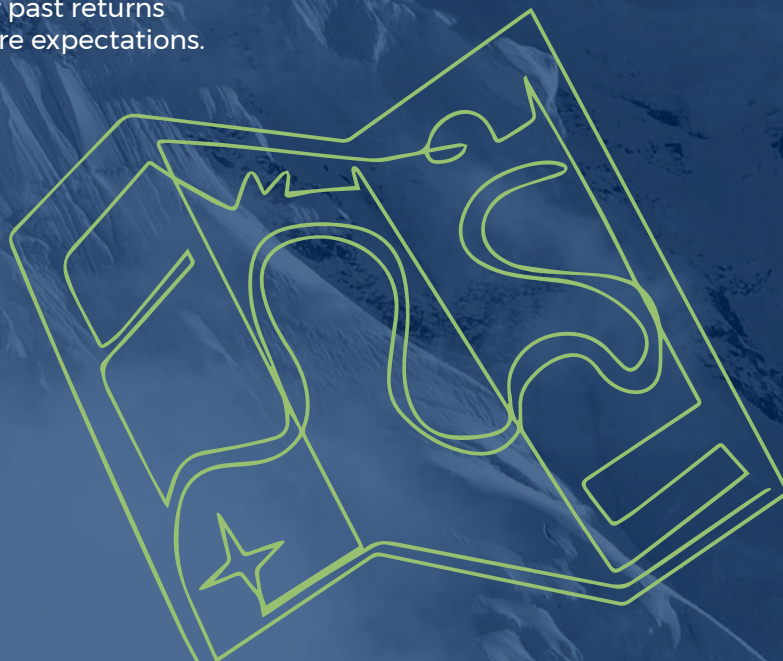
THE DIVERSIFICATION CHOICE

Building an investment portfolio means making investment choices. Alternative Investments form a core part of asset management selection, but which alternative investment should you choose?

Everest Wealth offers the assurance of being part of a network of professionals, sharing in a portfolio of unique and alternative investment solutions, and benefiting from experienced managers to manage your wealth.

*We call it strength
in numbers.*

In alternative investments, we are able to achieve a higher probability of past returns meeting future expectations.



INVESTMENT PORTFOLIOS



STRATEGIC INCOME

This solution is for clients requiring consistent monthly income, but do not require access to their capital over a 5-year term.

- High, fixed, income yield
- Accumulated over 12 month period
- No capital volatility until redemption
- Fixed 5-year investment term
- Annually fixed dividend paid monthly

- Private Equity | 5 YEARS
- Target Dividend of 12.8% P.A
- 10% Special Dividend



STRATEGIC GROWTH

This solution is for clients requiring high and consistent capital growth, but do not require access to their returns or their capital over a 5-year term.

- High, fixed, accumulating yield
- Accumulated over 60-month period
- No capital volatility until redemption
- Fixed 5-year investment term
- Annually fixed dividend paid at maturity

- Private Equity | 5 YEARS
- Target Dividend of 14.5% P.A
- Fixed Capital Value until maturity



STRATEGIC USD INCOME (USD)

This solution is for clients who require a consistent monthly income. Their capital is fixed over a 5-year term and the capital is valued in ZAR, but the returns are linked to USD.

- High, fixed, income yield
- Accumulated over 12 month period
- No capital volatility until redemption
- Fixed 5-year investment term
- Capital valued in ZAR
- Income linked to USD
- Annually fixed dividend paid monthly

- Private Equity | 5 YEARS
- Target Dividend of 8% P.A
- Fixed Capital Value until Maturity



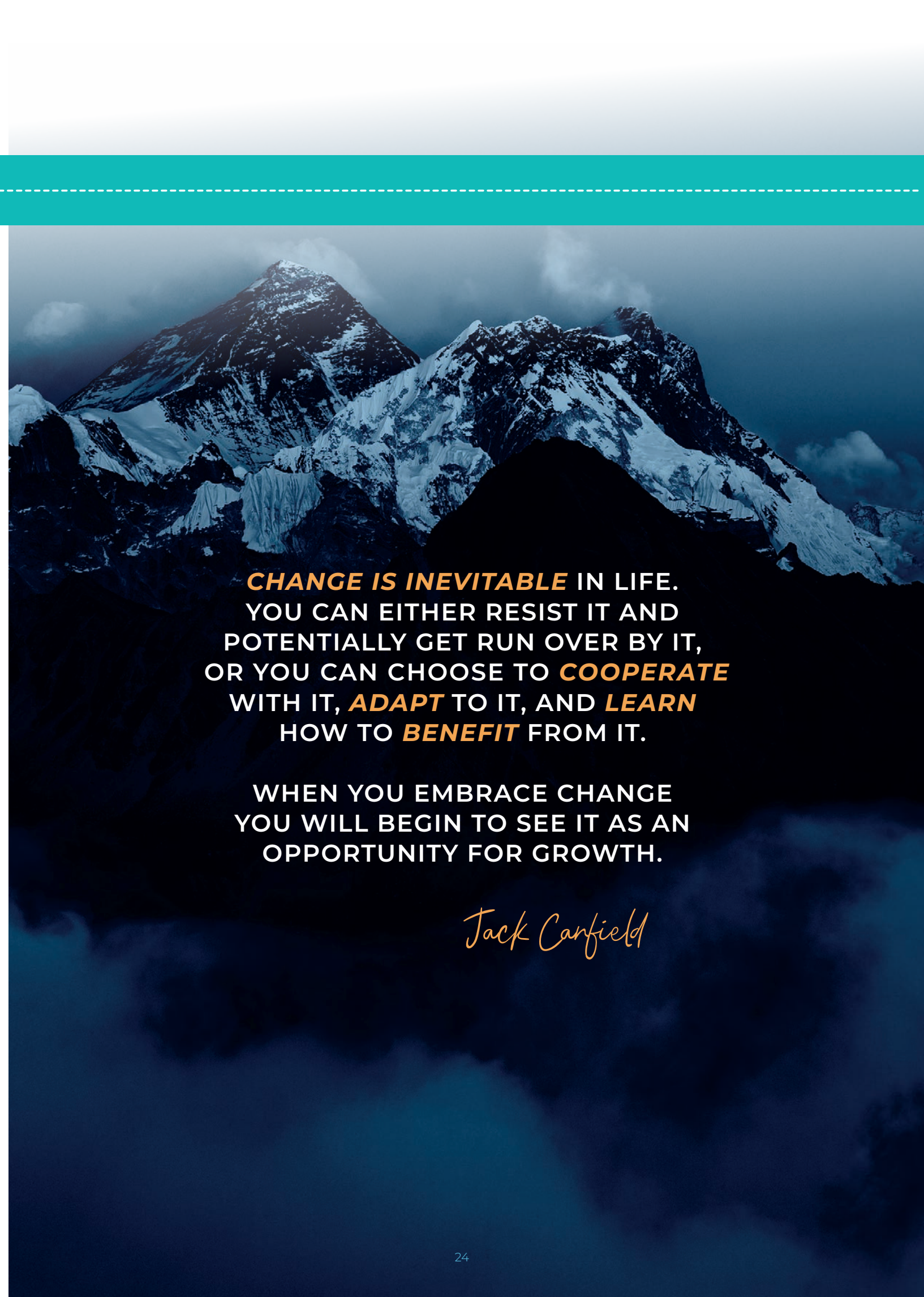
STRATEGIC GLOBAL PROPERTY (GBP)

This solution is for clients requiring a high and consistent annual return. Their capital is fixed over a 5-year term and the capital is valued in ZAR, but the returns are linked to GBP.

- High, fixed, accumulating yield
- Accumulated over 12-month period
- No capital volatility until redemption
- Fixed 5-year investment term
- Capital valued in ZAR
- Returns linked to GBP
- Annually fixed dividend paid annually

- Private Property | 5 YEARS
- Target Dividend of 8% P.A
- 10% Special Divided Target





CHANGE IS INEVITABLE IN LIFE.
YOU CAN EITHER RESIST IT AND
POTENTIALLY GET RUN OVER BY IT,
OR YOU CAN CHOOSE TO **COOPERATE**
WITH IT, **ADAPT** TO IT, AND **LEARN**
HOW TO **BENEFIT** FROM IT.

WHEN YOU EMBRACE CHANGE
YOU WILL BEGIN TO SEE IT AS AN
OPPORTUNITY FOR GROWTH.

Jack Canfield



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